

**GL Noble Denton**  
**IMCC 2012**

**Ship Managers**

Wednesday 26 September 2012, Dublin



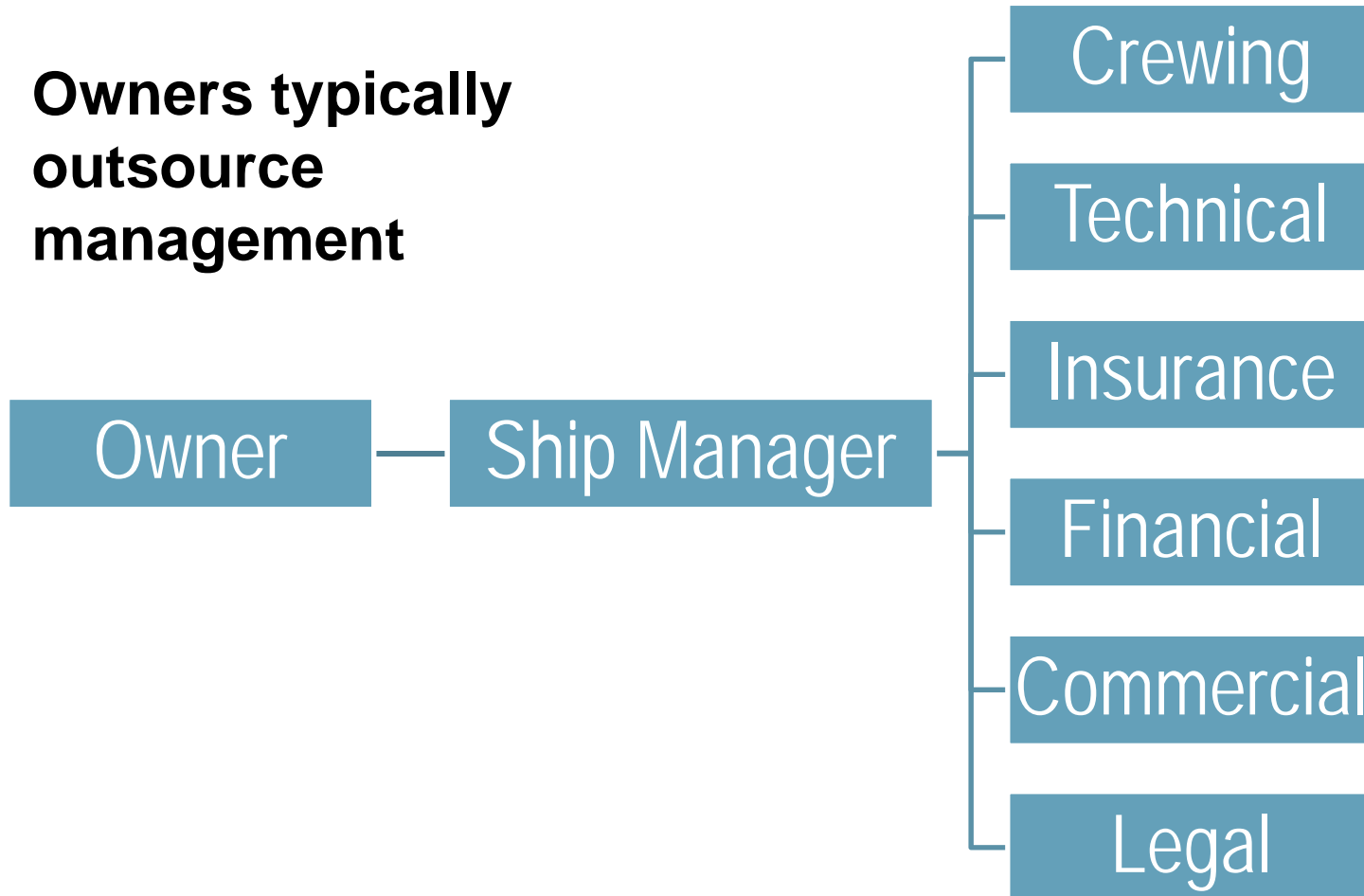
[www.gl-nobledenton.com](http://www.gl-nobledenton.com)

# Who Is Managing These Risks?



## Owners and Managers

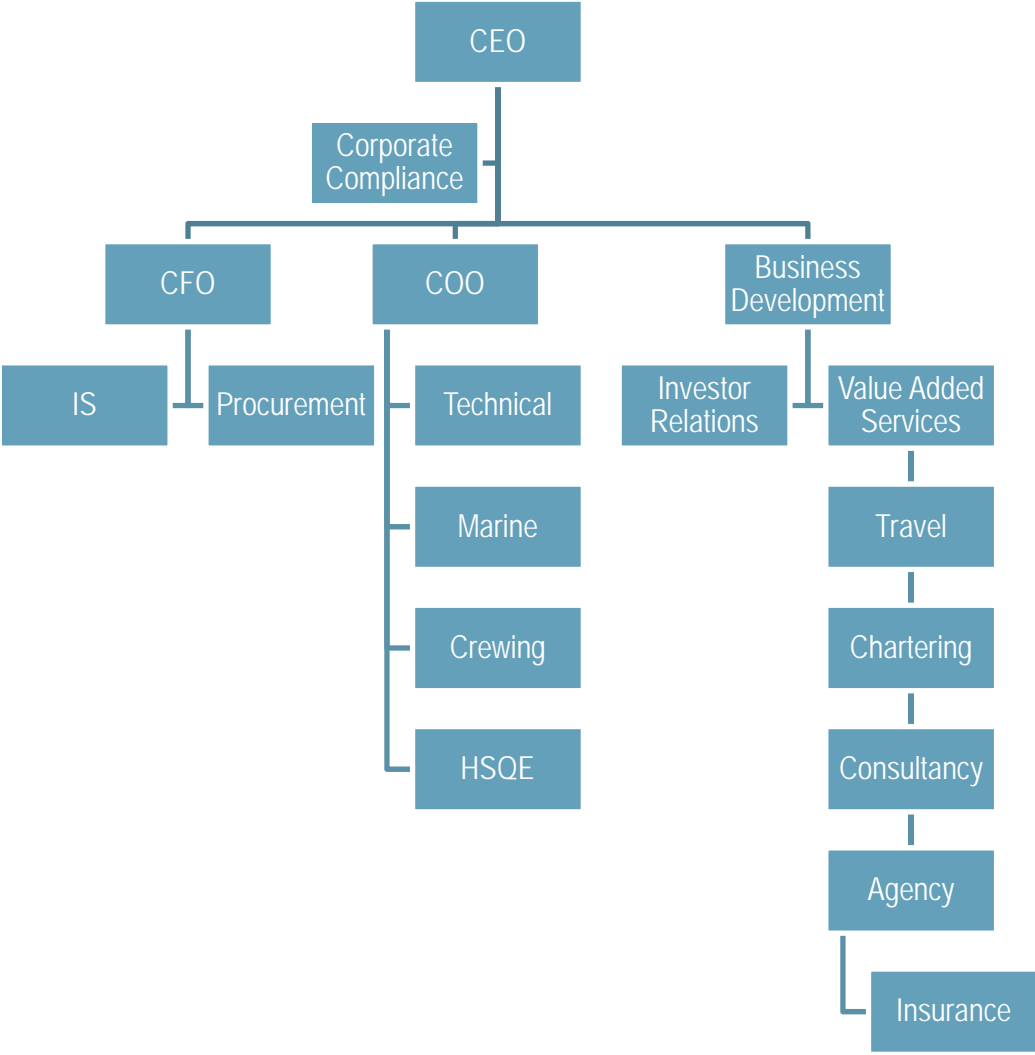
**Owners typically  
outsource  
management**



# Shipmanagement- A Diverse Business



# Ship Management Structures



# Typical Offering

**Provision of crew**

**Maintenance and dry docking**

**Inspection and audit**

**“Provision of insurance for the vessel as agreed, but with a minimum of H&M, war and P&I insurance and also handling and settling of claims”**

**Provision of running budgets and cost reports**

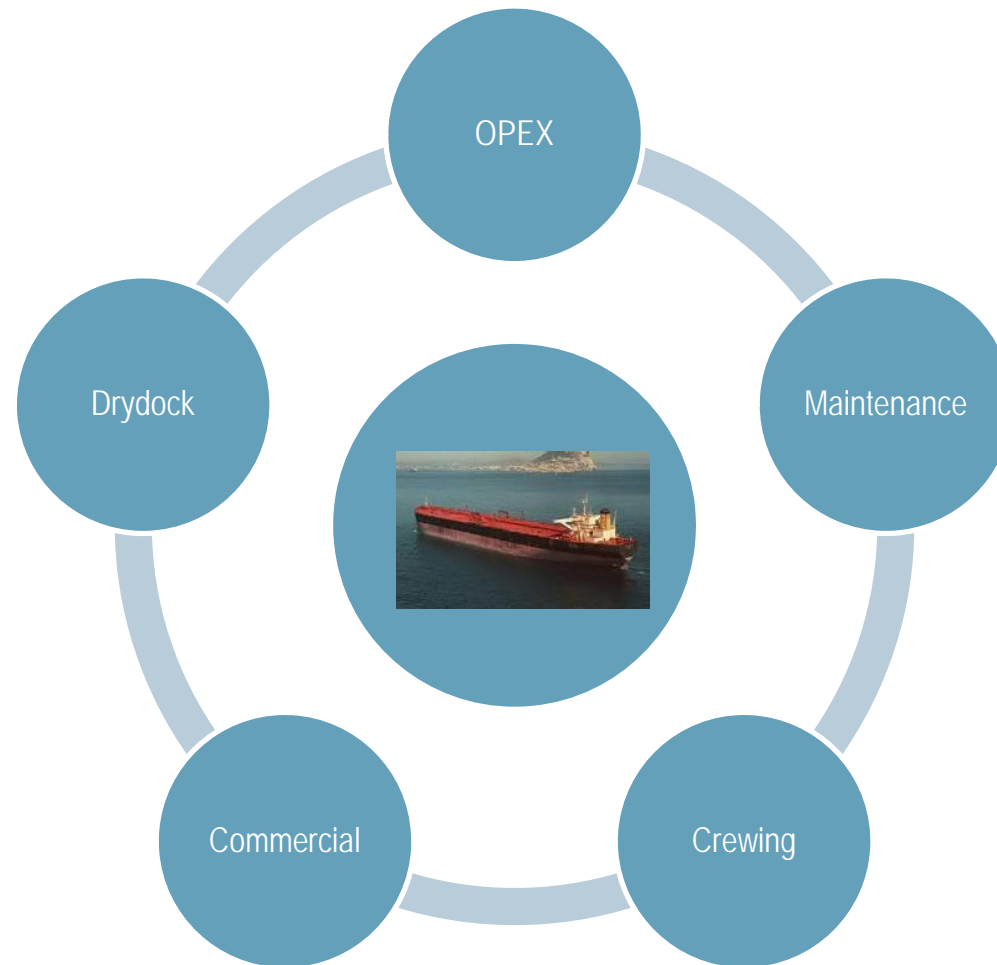
**Handling of all operational and commercial matters.**

**“Handling of charter party disputes, FDD and cargo claims, bunkering, appointment of agents, freight and hire”**

# Technical Managers?

[http://www.youtube.com/watch?v=\\_EfW9znJYjw&feature=player\\_embedded#t=16s](http://www.youtube.com/watch?v=_EfW9znJYjw&feature=player_embedded#t=16s)

# What Do Technical Managers Do?





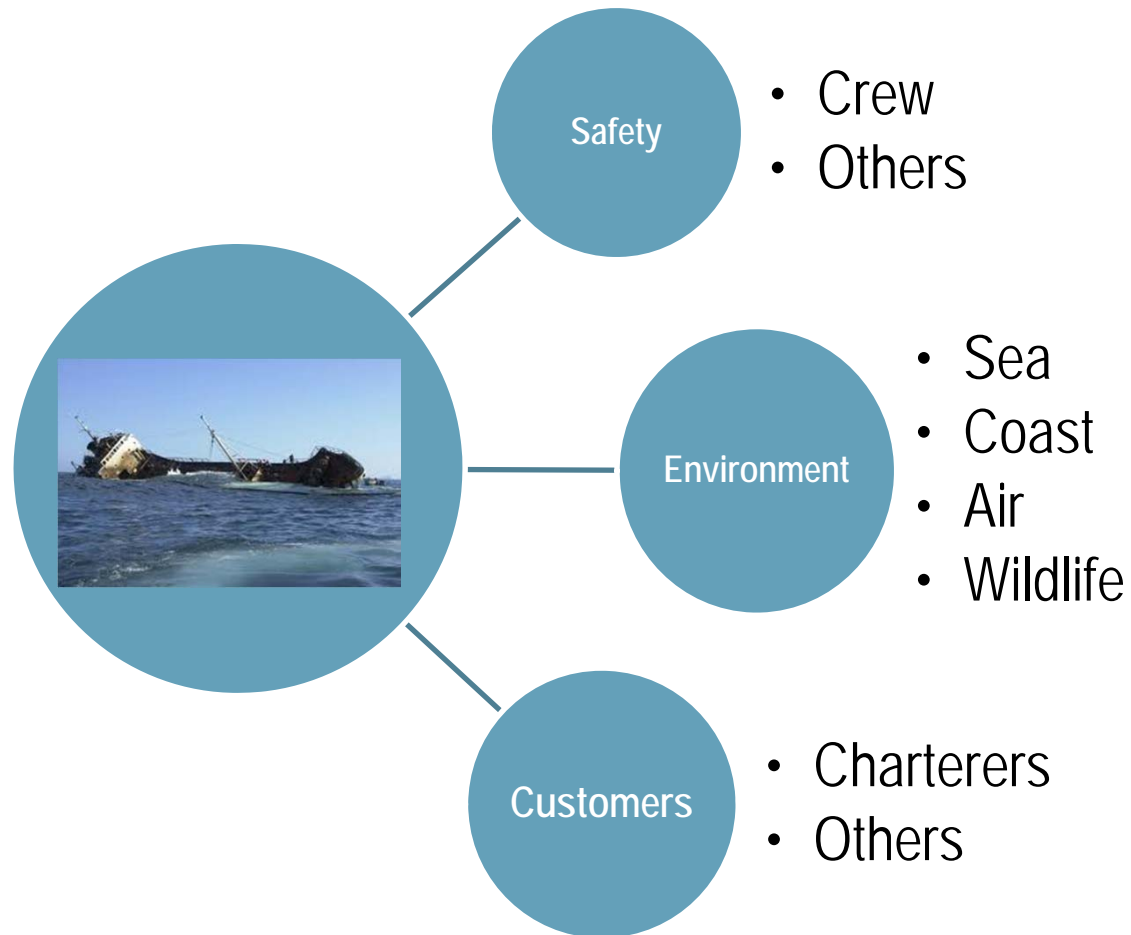
## Things to Consider....

**Is the assured managing the risk?**

**Is the underwriter fully aware of how the risk is managed?**

**Who does the ship manager serve?**

# What Are The Managers Priorities?



# Emergency Response



Vessel Response Plans  
[ENTER HERE](#)



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International Maritime Organization  
(IMO) Plans  
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[CUSTOM SEARCH](#)



## Games Managers Play

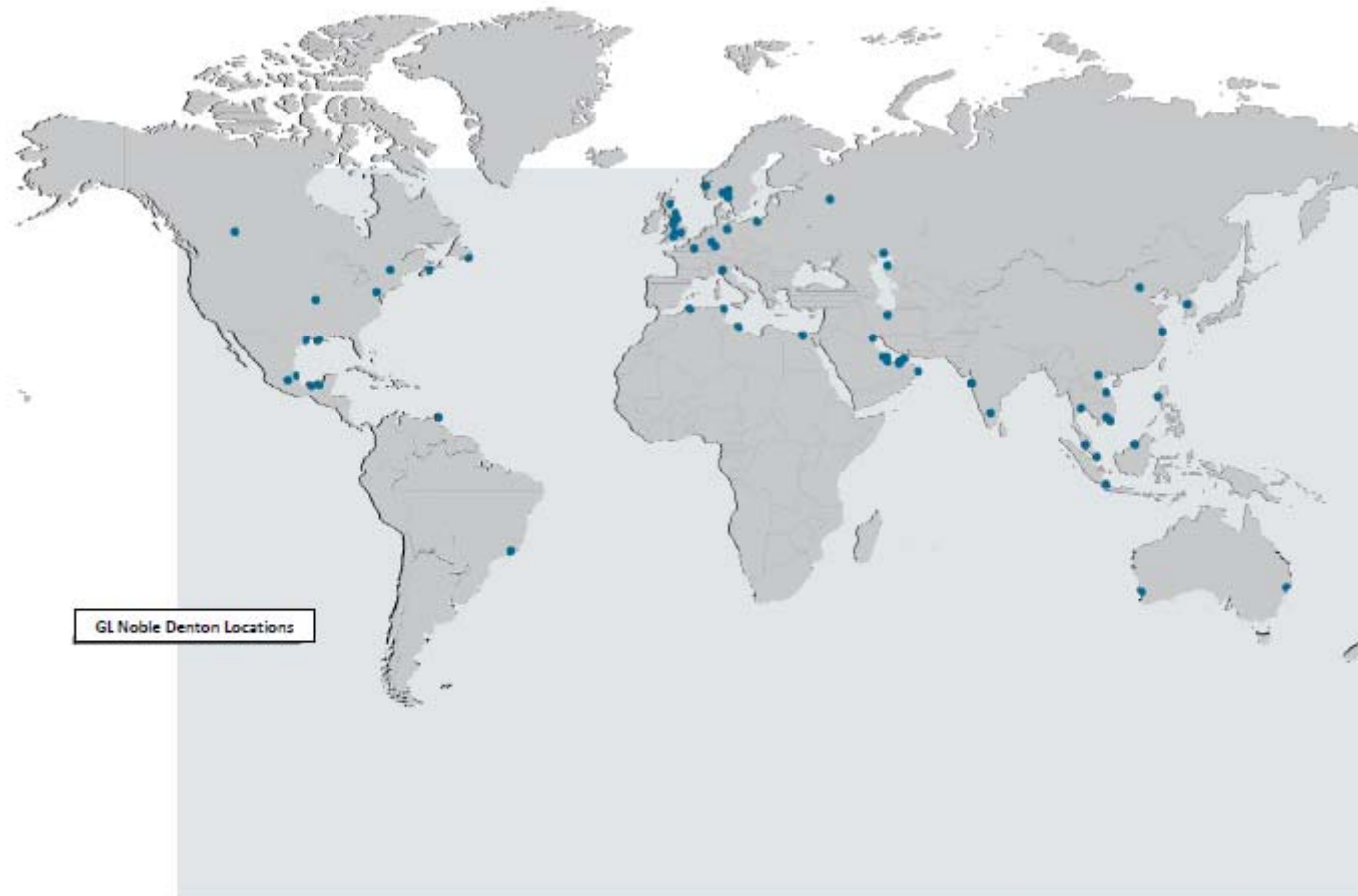


# Not Only, But Also

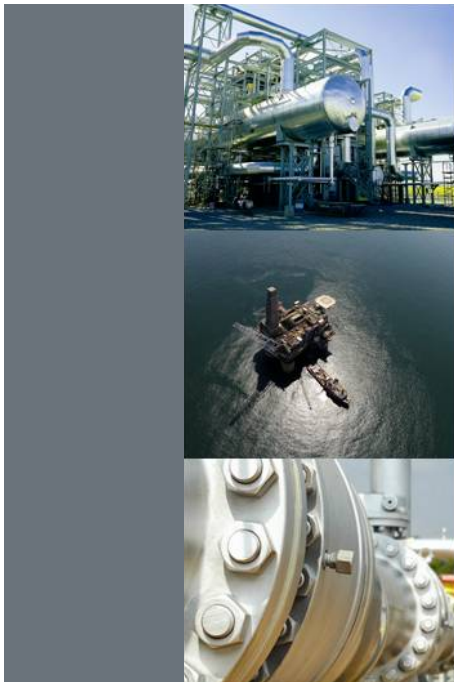




# Marine Casualty Investigation



**GL** Noble Denton



**Thank You**

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